

**SPMA**  
**Profit & Loss**  
January - December 2011

	Jan 2011	Feb 2011	Mar 2011	Apr 2011	May 2011	Jun 2011	Jul 2011	Aug 2011	Sep 2011	Oct 2011	Nov 2011	Dec 2011	Total
<b>Income</b>													
Awards Fees	0.00	0.00	0.00	0.00	0.00	1,527.70	70.00	1,505.75	0.00	278.20	0.00	53.20	\$3,434.85
Club Registrations	0.00	0.00	0.00	0.00	0.00	3,360.00	0.00	0.00	0.00	-2,100.00	0.00	110.00	\$1,370.00
Individual Registrations	16,310.50	18,102.55	1,414.00	15,115.00	3,770.00	-2,292.00	3,917.50	1,921.00	1,692.00	4,945.50	347.50	13,102.00	\$78,345.55
LMSC Donations	0.00	0.00	0.00	0.00	0.00	428.00	6.00	93.00	50.00	62.00	6.00	972.00	\$1,617.00
Sanction Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Open Water	0.00	0.00	0.00	0.00	0.00	450.00	0.00	425.00	525.00	50.00	0.00	0.00	\$1,450.00
Pool	0.00	0.00	0.00	0.00	0.00	1,450.00	100.00	50.00	0.00	50.00	375.00	50.00	\$2,075.00
<b>Total Sanction Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,900.00</b>	<b>100.00</b>	<b>475.00</b>	<b>525.00</b>	<b>100.00</b>	<b>375.00</b>	<b>50.00</b>	<b>\$3,525.00</b>
<b>Total Income</b>	<b>\$16,310.50</b>	<b>\$18,102.55</b>	<b>\$1,414.00</b>	<b>\$15,115.00</b>	<b>\$3,770.00</b>	<b>\$4,923.70</b>	<b>\$4,093.50</b>	<b>\$3,994.75</b>	<b>\$2,267.00</b>	<b>\$3,285.70</b>	<b>\$728.50</b>	<b>\$14,287.20</b>	<b>\$88,292.40</b>
<b>Expenses</b>													
Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Awards - Annual	89.19	20.57	0.00	0.00	0.00	0.00	0.00	92.01	0.00	0.00	161.08	0.00	\$362.85
Awards - Competition	1,471.60	2.65	3,641.00	0.00	0.00	0.00	0.00	0.00	0.00	686.50	0.00	0.00	\$5,801.75
<b>Total Awards</b>	<b>1,560.79</b>	<b>23.22</b>	<b>3,641.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>92.01</b>	<b>0.00</b>	<b>686.50</b>	<b>161.08</b>	<b>0.00</b>	<b>\$6,164.60</b>
Bank Charges	0.00	0.00	0.00	0.00	0.00	0.00	15.00	-6.00	0.00	0.00	0.00	0.00	\$9.00
Clinics & Seminars	0.00	30.00	0.00	57.00	0.00	12.00	0.00	0.00	0.00	543.17	529.18	628.14	\$1,799.49
Convention Advance	0.00	0.00	0.00	0.00	0.00	0.00	9,975.00	200.00	0.00	0.00	0.00	0.00	\$10,175.00
Convention Registration	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,760.00	0.00	160.00	0.00	0.00	\$1,920.00
Entry Fees - Comp'd	89.00	100.00	0.00	125.00	0.00	0.00	0.00	0.00	0.00	0.00	320.00	45.00	\$679.00
Equipment	0.00	2.16	0.00	0.00	0.00	101.78	200.00	0.00	0.00	32.12	0.00	94.38	\$430.44
Individual Registrations - Comp'd	572.00	0.00	44.00	-88.00	0.00	0.00	0.00	0.00	0.00	44.00	88.00	0.00	\$660.00
Legal & Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	556.00	110.00	0.00	32.00	77.70	\$775.70
Newsletter (USMS)	0.00	2,152.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$2,152.00
Office Expenses & Supplies	0.00	0.00	0.00	41.44	0.00	4.12	6.97	0.00	25.99	0.00	0.00	50.00	\$128.52
Phone & Fax	0.00	152.61	0.00	136.17	0.00	0.00	0.00	0.00	412.65	0.00	0.00	51.22	\$752.65
Postage	0.00	2,010.35	0.00	211.99	0.00	9.24	0.00	0.00	236.80	0.00	12.92	810.75	\$3,292.05
Professional Fees - Meet Operations	0.00	175.00	0.00	550.00	0.00	725.00	350.00	225.00	0.00	350.00	875.00	225.00	\$3,475.00
Professional Fees - Newsletter	0.00	200.00	0.00	200.00	0.00	200.00	0.00	200.00	200.00	0.00	0.00	200.00	\$1,200.00
Professional Fees - Registrar	-916.67	1,150.00	1,150.00	1,150.00	1,150.00	1,150.00	1,150.00	1,150.00	2,300.00	0.00	1,150.00	1,150.00	\$11,733.33
Professional Fees - Top 10/Recorder	325.00	377.50	325.00	325.00	325.00	325.00	325.00	325.00	650.00	0.00	325.00	325.00	\$3,952.50
Promotional & Advertising	0.00	90.00	0.00	180.00	0.00	0.00	0.00	0.00	300.00	0.00	0.00	1,432.32	\$2,002.32
Stationery & Printing	0.00	202.28	0.00	362.76	0.00	0.00	0.00	0.00	773.81	0.00	0.00	824.66	\$2,163.51
Taxes & Licenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	0.00	\$25.00
Website & Web Development	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24.51	\$24.51
<b>Total Expenses</b>	<b>\$1,630.12</b>	<b>\$6,665.12</b>	<b>\$5,160.00</b>	<b>\$3,251.36</b>	<b>\$1,475.00</b>	<b>\$2,527.14</b>	<b>\$12,021.97</b>	<b>\$4,502.01</b>	<b>\$5,009.25</b>	<b>\$1,815.79</b>	<b>\$3,518.18</b>	<b>\$5,938.68</b>	<b>\$53,514.62</b>
<b>Net Operating Income</b>	<b>\$14,680.38</b>	<b>\$11,437.43</b>	<b>\$-3,746.00</b>	<b>\$11,863.64</b>	<b>\$2,295.00</b>	<b>\$2,396.56</b>	<b>\$-7,928.47</b>	<b>\$-507.26</b>	<b>\$-2,742.25</b>	<b>\$1,469.91</b>	<b>\$-2,789.68</b>	<b>\$8,348.52</b>	<b>\$34,777.78</b>
<b>Other Income</b>													
Interest Earned	0.72	0.72	0.83	0.81	0.94	0.91	0.85	0.93	0.84	0.87	0.84	0.83	\$10.09
Miscellaneous Income	0.00	0.00	12.00	668.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$680.35
<b>Total Other Income</b>	<b>\$0.72</b>	<b>\$0.72</b>	<b>\$12.83</b>	<b>\$669.16</b>	<b>\$0.94</b>	<b>\$0.91</b>	<b>\$0.85</b>	<b>\$0.93</b>	<b>\$0.84</b>	<b>\$0.87</b>	<b>\$0.84</b>	<b>\$0.83</b>	<b>\$690.44</b>
<b>Other Expenses</b>													
Miscellaneous	0.00	0.00	0.00	582.00	0.00	0.00	0.00	0.00	0.00	0.00	-525.00	0.00	\$57.00
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$582.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$-525.00</b>	<b>\$0.00</b>	<b>\$57.00</b>
<b>Net Other Income</b>	<b>\$0.72</b>	<b>\$0.72</b>	<b>\$12.83</b>	<b>\$87.16</b>	<b>\$0.94</b>	<b>\$0.91</b>	<b>\$0.85</b>	<b>\$0.93</b>	<b>\$0.84</b>	<b>\$0.87</b>	<b>\$525.84</b>	<b>\$0.83</b>	<b>\$633.44</b>
<b>Net Income</b>	<b>\$14,681.10</b>	<b>\$11,438.15</b>	<b>\$-3,733.17</b>	<b>\$11,950.80</b>	<b>\$2,295.94</b>	<b>\$2,397.47</b>	<b>\$-7,927.62</b>	<b>\$-506.33</b>	<b>\$-2,741.41</b>	<b>\$1,470.78</b>	<b>\$-2,263.84</b>	<b>\$8,349.35</b>	<b>\$35,411.22</b>

Wednesday, Jan 11, 2012 08:54:08 AM GMT-8 - Cash Basis