

Southern Pacific Masters Swimming
Profit & Loss
 January - November, 2012

	Jan 2012	Feb 2012	Mar 2012	Apr 2012	May 2012	Jun 2012	Jul 2012	Aug 2012	Sep 2012	Oct 2012	Nov 2012	Total
Income												
Awards Fees		1,931.10	92.80			1,435.80	100.00		284.40		513.20	\$4,357.30
Registration Revenue												\$0.00
Club Registration Revenue	140.00	130.00	120.00	80.00		170.00	80.00	80.00	50.00		2,920.00	\$3,770.00
Donations - LMSC	543.00	134.00	148.00	12.00	30.00	34.00	82.00	15.00	20.00	17.00	84.00	\$1,119.00
Individual Registration Revenue	46,814.00	34,926.00	14,585.00	12,325.00	7,877.00	9,530.00	13,426.00	11,175.00	8,219.00	6,083.00	2,396.00	\$167,356.00
Total Registration Revenue	47,497.00	35,190.00	14,853.00	12,417.00	7,907.00	9,734.00	13,588.00	11,270.00	8,289.00	6,100.00	5,400.00	\$172,245.00
Sanction Revenue												\$0.00
Open Water		25.00	250.00	50.00	75.00	125.00	475.00		300.00		50.00	\$1,350.00
Pool			300.00	150.00	50.00	50.00	50.00		150.00		250.00	\$1,000.00
Total Sanction Revenue	0.00	25.00	550.00	200.00	125.00	175.00	525.00	0.00	450.00	0.00	300.00	\$2,350.00
Total Income	\$47,497.00	\$37,146.10	\$15,495.80	\$12,617.00	\$8,032.00	\$11,344.80	\$14,213.00	\$11,270.00	\$9,023.40	\$6,100.00	\$6,213.20	\$178,952.30
Gross Profit	\$47,497.00	\$37,146.10	\$15,495.80	\$12,617.00	\$8,032.00	\$11,344.80	\$14,213.00	\$11,270.00	\$9,023.40	\$6,100.00	\$6,213.20	\$178,952.30
Expenses												
Awards												\$0.00
Awards - Annual				48.26							194.12	\$242.38
Awards - Competition	2,351.30					1,023.10	1,770.40					\$5,144.80
Total Awards	2,351.30	0.00	0.00	48.26	0.00	1,023.10	1,770.40	0.00	0.00	0.00	194.12	\$5,387.18
Bank Charges					3.00	9.00		36.00	9.00	3.00	6.00	\$78.00
Clinics & Seminars		12.00	504.98		24.00							\$2,197.83
Convention												\$0.00
Advances							11,904.00			-3,876.00		\$8,028.00
Registration							1,920.00					\$1,920.00
Total Convention	0.00	0.00	0.00	0.00	0.00	0.00	13,824.00	0.00	0.00	-3,876.00	0.00	\$9,948.00
Entry Fees - Comp'd	309.00				269.00						340.00	\$918.00
Equipment - Purchases			168.00		60.47	74.95	53.86		80.25		10.00	\$447.53
Equipment - Storage											192.00	\$192.00
Individual Registrations - Comp'd	836.00	44.00		-44.00								\$836.00
Office Expenses & Supplies		279.14		75.00		-264.05			11.51			\$101.60
Phone & Fax				51.77							587.21	\$638.98
Postage				491.03		273.05			15.45		1,174.70	\$1,954.23
Professional Fees												\$0.00
Legal		60.00			24.00			750.00			50.00	\$884.00
Meet Operations	175.00	350.00	325.00	375.00	350.00	350.00	175.00			200.00	100.00	\$2,400.00
Newsletter		200.00		200.00		200.00		200.00		200.00		\$1,000.00
Open Water Coordinator									100.00		100.00	\$200.00
Open Water Referee									315.00		195.00	\$510.00
Registrar	1,150.00	1,150.00	1,150.00	1,150.00	1,150.00	1,150.00	1,150.00	1,150.00	1,600.00	1,350.00	2,700.00	\$14,850.00
Top 10/Recorder	325.00	325.00	325.00	325.00	325.00	325.00	325.00	325.00	325.00	741.66	416.66	\$4,083.32
Total Professional Fees	1,650.00	2,085.00	1,800.00	2,050.00	1,849.00	2,025.00	1,650.00	2,425.00	2,340.00	2,491.66	3,561.66	\$23,927.32
Promotional & Advertising	1,000.00			1,743.45	1,535.00					1,815.00	1,921.86	\$8,015.31
Registration Expense												\$0.00
Club Registration Expense	30.00	90.00	150.00	60.00		120.00	60.00	60.00	30.00		2,160.00	\$2,760.00
Donations - ISHOF	176.50	51.00	84.00	2.00	25.00	22.00	60.00	10.00	20.00		35.00	\$485.50
Donations - USMS	613.50	364.00	233.00	88.00	65.00	42.00	100.00	40.00	55.00	63.00	50.00	\$1,713.50
Individual Registration Expense	32,426.00	24,307.00	10,050.00	8,619.50	5,463.50	6,668.00	9,338.50	7,819.50	5,717.50	4,602.00	1,751.50	\$116,763.00
Total Registration Expense	33,246.00	24,812.00	10,517.00	8,769.50	5,553.50	6,852.00	9,558.50	7,929.50	5,822.50	4,665.00	3,996.50	\$121,722.00
Software											344.40	\$344.40
Stationery & Printing			157.47	533.06	210.31		128.78		191.53	75.00	359.40	\$1,655.55
Travel						426.46	63.80		245.90	67.71	468.35	\$1,272.22
Total Expenses	\$39,392.30	\$27,232.14	\$13,147.45	\$13,718.07	\$9,504.28	\$10,419.51	\$27,061.34	\$10,390.50	\$8,886.14	\$6,151.08	\$13,733.34	\$179,636.15
Net Operating Income	\$8,104.70	\$9,913.96	\$2,348.35	\$ -1,101.07	\$ -1,472.28	\$925.29	\$ -12,848.34	\$879.50	\$137.26	\$ -51.08	\$ -7,520.14	\$ -683.85
Other Income												
Interest Earned	0.97	0.94	1.04	1.08	1.08	1.04	1.00	0.98	0.95	0.98	0.92	\$10.98

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Miscellaneous Income			41.00			37.00		112.00	345.00	21.00	46.01	\$602.01
Total Other Income	\$0.97	\$0.94	\$42.04	\$1.08	\$1.08	\$38.04	\$1.00	\$112.98	\$345.95	\$21.98	\$46.93	\$612.99
Other Expenses												
Miscellaneous Expense	81.00		-60.00	44.00			84.00				80.22	\$229.22
Total Other Expenses	\$81.00	\$0.00	\$ -60.00	\$44.00	\$0.00	\$0.00	\$84.00	\$0.00	\$0.00	\$0.00	\$80.22	\$229.22
Net Other Income	\$ -80.03	\$0.94	\$102.04	\$ -42.92	\$1.08	\$38.04	\$ -83.00	\$112.98	\$345.95	\$21.98	\$ -33.29	\$383.77
Net Income	\$8,024.67	\$9,914.90	\$2,450.39	\$ -1,143.99	\$ -1,471.20	\$963.33	\$ -12,931.34	\$992.48	\$483.21	\$ -29.10	\$ -7,553.43	\$ -300.08

Monday, Dec 17, 2012 07:52:52 AM PST GMT-8 - Cash Basis