

**Southern Pacific Masters Swimming**  
**PROFIT AND LOSS**  
 January - August, 2015

	JAN 2015	FEB 2015	MAR 2015	APR 2015	MAY 2015	JUN 2015	JUL 2015	AUG 2015	TOTAL
<b>Income</b>									
Awards Sales		1,883.25	550.15						\$2,433.40
Promotional Sales						389.50			\$389.50
Registration Revenue									\$0.00
Offline Registrations	260.00	495.00	223.00	233.00	241.00	104.00	639.00	114.00	\$2,309.00
Offline Registrations Expense	-185.00		-487.00	-148.00	-111.00	-74.00	-434.00	-74.00	\$ -1,513.00
Online Registrations	23,909.00		20,002.00	3,445.00	2,775.00	2,875.00	3,531.00	2,675.00	\$59,212.00
<b>Total Registration Revenue</b>	<b>23,984.00</b>	<b>495.00</b>	<b>19,738.00</b>	<b>3,530.00</b>	<b>2,905.00</b>	<b>2,905.00</b>	<b>3,736.00</b>	<b>2,715.00</b>	<b>\$60,008.00</b>
Sanction Revenue									\$0.00
Open Water	25.00		50.00		25.00	876.00	50.00	48.00	\$1,074.00
Open Water Expense						-1,000.00	-2,000.00	-1,000.00	\$ -4,000.00
Pool	200.00	150.00	150.00	200.00	50.00	50.00	150.00	50.00	\$1,000.00
<b>Total Sanction Revenue</b>	<b>225.00</b>	<b>150.00</b>	<b>200.00</b>	<b>200.00</b>	<b>75.00</b>	<b>-74.00</b>	<b>-1,800.00</b>	<b>-902.00</b>	<b>\$ -1,926.00</b>
<b>Total Income</b>	<b>\$24,209.00</b>	<b>\$2,528.25</b>	<b>\$20,488.15</b>	<b>\$3,730.00</b>	<b>\$2,980.00</b>	<b>\$3,220.50</b>	<b>\$1,936.00</b>	<b>\$1,813.00</b>	<b>\$60,904.90</b>
<b>Gross Profit</b>	<b>\$24,209.00</b>	<b>\$2,528.25</b>	<b>\$20,488.15</b>	<b>\$3,730.00</b>	<b>\$2,980.00</b>	<b>\$3,220.50</b>	<b>\$1,936.00</b>	<b>\$1,813.00</b>	<b>\$60,904.90</b>
<b>Expenses</b>									
Awards									\$0.00
Annual					98.10				\$98.10
Competition - Pool	186.30	73.85	133.65	214.60					\$608.40
<b>Total Awards</b>	<b>186.30</b>	<b>73.85</b>	<b>133.65</b>	<b>214.60</b>	<b>98.10</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>\$706.50</b>
Bank Charges	11.84	11.66	28.44	12.28	20.84	12.40	69.76	12.84	\$180.06
Clinics & Seminars			250.00			1,142.67	107.28	90.00	\$1,589.95
Convention									\$0.00
Advances							23,486.25		\$23,486.25
<b>Total Convention</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>23,486.25</b>	<b>0.00</b>	<b>\$23,486.25</b>
Entry Fees - Comp'd		60.00							\$60.00
Equipment - Purchases	130.00						67.30		\$197.30
Individual Registrations - Comp'd	1,040.00		52.00	-52.00	52.00				\$1,092.00
Office Expenses & Supplies	103.44								\$103.44
Phone & Fax		230.44		156.97	147.20	170.19	166.42	185.11	\$1,056.33
Postage	22.12	53.38	23.52	9.38	40.86			12.11	\$161.37
Professional Fees									\$0.00
Legal & Accounting		41.44	550.00						\$591.44
Newsletter/Top 10 Recorder	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33	\$3,866.64
Registrar	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	\$13,400.00
<b>Total Professional Fees</b>	<b>2,158.33</b>	<b>2,199.77</b>	<b>2,708.33</b>	<b>2,158.33</b>	<b>2,158.33</b>	<b>2,158.33</b>	<b>2,158.33</b>	<b>2,158.33</b>	<b>\$17,858.08</b>
Promotional & Advertising	2,737.92				250.00				\$2,987.92
Software	101.10	95.18	101.10	99.13	101.10	99.13	101.10	101.10	\$798.94
Stationery & Printing	18.20	38.51		40.37	36.50		31.53	27.36	\$192.47
Taxes & Licenses			25.00						\$25.00
Video Services	2,070.00								\$2,070.00
Website & Web Development		90.85							\$90.85
<b>Total Expenses</b>	<b>\$8,579.25</b>	<b>\$2,853.64</b>	<b>\$3,322.04</b>	<b>\$2,639.06</b>	<b>\$2,904.93</b>	<b>\$3,582.72</b>	<b>\$26,187.97</b>	<b>\$2,586.85</b>	<b>\$52,656.46</b>
<b>Net Operating Income</b>	<b>\$15,629.75</b>	<b>\$ -325.39</b>	<b>\$17,166.11</b>	<b>\$1,090.94</b>	<b>\$75.07</b>	<b>\$ -362.22</b>	<b>\$ -24,251.97</b>	<b>\$ -773.85</b>	<b>\$8,248.44</b>

	JAN 2015	FEB 2015	MAR 2015	APR 2015	MAY 2015	JUN 2015	JUL 2015	AUG 2015	TOTAL
<b>Other Income</b>									
Interest Earned	1.02	1.02	0.92	0.86	0.82	0.85		1.67	\$7.16
<b>Total Other Income</b>	<b>\$1.02</b>	<b>\$1.02</b>	<b>\$0.92</b>	<b>\$0.86</b>	<b>\$0.82</b>	<b>\$0.85</b>	<b>\$0.00</b>	<b>\$1.67</b>	<b>\$7.16</b>
<b>Other Expenses</b>									
Miscellaneous Expense			0.13						\$0.13
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.13</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.13</b>
<b>Net Other Income</b>	<b>\$1.02</b>	<b>\$1.02</b>	<b>\$0.79</b>	<b>\$0.86</b>	<b>\$0.82</b>	<b>\$0.85</b>	<b>\$0.00</b>	<b>\$1.67</b>	<b>\$7.03</b>
<b>Net Income</b>	<b>\$15,630.77</b>	<b>\$ -324.37</b>	<b>\$17,166.90</b>	<b>\$1,091.80</b>	<b>\$75.89</b>	<b>\$ -361.37</b>	<b>\$ -24,251.97</b>	<b>\$ -772.18</b>	<b>\$8,255.47</b>

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