



Southern Pacific Masters Swimming

PROFIT AND LOSS

January - March, 2017

	JAN 2017	FEB 2017	MAR 2017	TOTAL
INCOME				
Promotional Sales		44.50		\$44.50
Registration Revenue				\$0.00
Donations - LMSC	1,037.00	350.00	110.00	\$1,497.00
Offline Registrations	69.00	779.00	375.00	\$1,223.00
Offline Registrations Expense	-41.00	-590.00	-246.00	\$ -877.00
Online Registrations	19,937.00	10,222.00	3,651.00	\$33,810.00
Total Registration Revenue	21,002.00	10,761.00	3,890.00	\$35,653.00
Sanction Revenue				\$0.00
Open Water		390.00	100.00	\$490.00
Pool	400.00		-400.00	\$0.00
Pool (Non-Regional/Zone/National)			700.00	\$700.00
Pool Expense	-150.00	-50.00	-100.00	\$ -300.00
Total Sanction Revenue	250.00	340.00	300.00	\$890.00
Total Income	\$21,252.00	\$11,145.50	\$4,190.00	\$36,587.50
GROSS PROFIT	\$21,252.00	\$11,145.50	\$4,190.00	\$36,587.50
EXPENSES				
Bank Charges	17.30	10.50	17.30	\$45.10
Clinics & Seminars		439.40		\$439.40
Entry Fees - Comp'd		10.00		\$10.00
Equipment - Purchases		264.00		\$264.00
Individual Registrations - Comp'd		1,512.00		\$1,512.00
Meals and Entertainment		221.38		\$221.38
Phone & Fax	59.00	59.00	59.00	\$177.00
Postage		26.99	16.26	\$43.25
Professional Fees				\$0.00
Legal & Accounting		53.00		\$53.00
Newsletter	220.00	220.00	220.00	\$660.00
Registrar	1,850.00	1,850.00	1,850.00	\$5,550.00
Top 10/Recorder	1,625.00	625.00	625.00	\$2,875.00
Total Professional Fees	3,695.00	2,748.00	2,695.00	\$9,138.00
Promotional & Advertising			51.17	\$51.17
Software	61.15	485.18	61.15	\$607.48
Stationery & Printing	12.50			\$12.50
Video Services	2,435.00			\$2,435.00
Website & Web Development	720.00			\$720.00
Total Expenses	\$6,999.95	\$5,776.45	\$2,899.88	\$15,676.28
NET OPERATING INCOME	\$14,252.05	\$5,369.05	\$1,290.12	\$20,911.22

	JAN 2017	FEB 2017	MAR 2017	TOTAL
OTHER INCOME				
Interest Earned	0.85	0.85	0.77	\$2.47
Total Other Income	\$0.85	\$0.85	\$0.77	\$2.47
NET OTHER INCOME	\$0.85	\$0.85	\$0.77	\$2.47
NET INCOME	\$14,252.90	\$5,369.90	\$1,290.89	\$20,913.69