



Southern Pacific Masters Swimming

PROFIT AND LOSS

January - April, 2017

	JAN 2017	FEB 2017	MAR 2017	APR 2017	TOTAL
INCOME					
Promotional Sales		44.50			\$44.50
Registration Revenue					\$0.00
Donations - LMSC	1,037.00	350.00	110.00	155.00	\$1,652.00
Offline Registrations	69.00	779.00	375.00	227.00	\$1,450.00
Offline Registrations Expense	-41.00	-590.00	-246.00	-123.00	\$ -1,000.00
Online Registrations	19,937.00	10,222.00	3,651.00	3,785.00	\$37,595.00
Total Registration Revenue	21,002.00	10,761.00	3,890.00	4,044.00	\$39,697.00
Sanction Revenue					\$0.00
Open Water		390.00	100.00	100.00	\$590.00
Pool	400.00		-400.00		\$0.00
Pool (Non-Regional/Zone/National)			700.00		\$700.00
Pool (Recognized Expense)				-100.00	\$ -100.00
Pool Expense	-150.00	-50.00	-100.00	-50.00	\$ -350.00
Total Sanction Revenue	250.00	340.00	300.00	-50.00	\$840.00
Total Income	\$21,252.00	\$11,145.50	\$4,190.00	\$3,994.00	\$40,581.50
GROSS PROFIT	\$21,252.00	\$11,145.50	\$4,190.00	\$3,994.00	\$40,581.50
EXPENSES					
Awards					\$0.00
Competition - Open Water				1,038.18	\$1,038.18
Total Awards				1,038.18	\$1,038.18
Bank Charges	17.30	10.50	17.30	13.65	\$58.75
Clinics & Seminars		439.40			\$439.40
Entry Fees - Comp'd		10.00			\$10.00
Equipment - Purchases		264.00			\$264.00
Individual Registrations - Comp'd		1,512.00			\$1,512.00
Meals and Entertainment		221.38			\$221.38
Phone & Fax	59.00	59.00	59.00	59.00	\$236.00
Postage		26.99	16.26	7.67	\$50.92
Professional Fees					\$0.00
Legal & Accounting		53.00			\$53.00
Newsletter	220.00	220.00	220.00	220.00	\$880.00
Registrar	1,850.00	1,850.00	1,850.00	1,850.00	\$7,400.00
Top 10/Recorder	1,625.00	625.00	625.00	625.00	\$3,500.00
Total Professional Fees	3,695.00	2,748.00	2,695.00	2,695.00	\$11,833.00
Promotional & Advertising			51.17		\$51.17
Software	61.15	485.18	61.15	59.18	\$666.66
Stationery & Printing	12.50				\$12.50

	JAN 2017	FEB 2017	MAR 2017	APR 2017	TOTAL
Video Services	2,435.00				\$2,435.00
Website & Web Development	720.00				\$720.00
Total Expenses	\$6,999.95	\$5,776.45	\$2,899.88	\$3,872.68	\$19,548.96
NET OPERATING INCOME	\$14,252.05	\$5,369.05	\$1,290.12	\$121.32	\$21,032.54
OTHER INCOME					
Interest Earned	0.85	0.85	0.77	0.84	\$3.31
Total Other Income	\$0.85	\$0.85	\$0.77	\$0.84	\$3.31
NET OTHER INCOME	\$0.85	\$0.85	\$0.77	\$0.84	\$3.31
NET INCOME	\$14,252.90	\$5,369.90	\$1,290.89	\$122.16	\$21,035.85