



Southern Pacific Masters Swimming

INCOME STATEMENT

January - March, 2019

	JAN 2019	FEB 2019	MAR 2019	TOTAL
Income				
4000 Membership Fees				\$0.00
4010 Online Registrations	25,488.00	13,515.00	3,727.00	\$42,730.00
4020 Offline Registrations				\$0.00
4021 Registration Fees	63.00		18.00	\$81.00
4022 Transfer Fees	10.00	55.00	10.00	\$75.00
Total 4020 Offline Registrations	73.00	55.00	28.00	\$156.00
Total 4000 Membership Fees	25,561.00	13,570.00	3,755.00	\$42,886.00
4100 Meet/Open Water Revenue				\$0.00
4110 Pool Meet Fees				\$0.00
4111 Pool (Non-Championship)	-50.00	100.00	-50.00	\$0.00
4112 Pool (Championship)		150.00		\$150.00
4113 Pool (Recognized)			200.00	\$200.00
Total 4110 Pool Meet Fees	-50.00	250.00	150.00	\$350.00
4115 Open Water Fees			100.00	\$100.00
Total 4100 Meet/Open Water Revenue	-50.00	250.00	250.00	\$450.00
4900 Other Types of Income				\$0.00
4950 Contributions and Donations	1,009.00	147.00	10.00	\$1,166.00
Total 4900 Other Types of Income	1,009.00	147.00	10.00	\$1,166.00
Total Income	\$26,520.00	\$13,967.00	\$4,015.00	\$44,502.00
GROSS PROFIT	\$26,520.00	\$13,967.00	\$4,015.00	\$44,502.00
Expenses				
5000 Programs and Activities				\$0.00
5035 Recognition Awards	64.35			\$64.35
5040 Program Discounts	1,654.00			\$1,654.00
5050 Awards for Events	643.00		40.69	\$683.69
Total 5000 Programs and Activities	2,361.35		40.69	\$2,402.04
5700 Coach and Club Development				\$0.00
5720 Club and Workout Group Development		485.17	156.48	\$641.65
Total 5700 Coach and Club Development		485.17	156.48	\$641.65
6000 Administrative Expenses				\$0.00
6010 Office Expenses				\$0.00
6011 Bank Charges	10.00	10.00	10.00	\$30.00
6014 Phone and Fax	708.00			\$708.00
6015 Software	320.00			\$320.00
6017 QuickBooks Payments Fees	3.15		6.30	\$9.45
6018 Rule Books	360.00			\$360.00
Total 6010 Office Expenses	1,401.15	10.00	16.30	\$1,427.45
6030 Registration Expenses				\$0.00
6031 Postage and Membership Cards	1,220.25			\$1,220.25

	JAN 2019	FEB 2019	MAR 2019	TOTAL
Total 6030 Registration Expenses	1,220.25			\$1,220.25
6050 Meeting Expenses				\$0.00
6051 Face-to-Face Planning Workshops		246.70		\$246.70
Total 6050 Meeting Expenses		246.70		\$246.70
6070 Professional Fees				\$0.00
6071 Accounting			40.00	\$40.00
6072 Newsletter	457.50	237.50	237.50	\$932.50
6073 Top 10/Recorder	250.00	250.00	250.00	\$750.00
Total 6070 Professional Fees	707.50	487.50	527.50	\$1,722.50
6080 Advertising and Promotional			836.55	\$836.55
Total 6000 Administrative Expenses	3,328.90	744.20	1,380.35	\$5,453.45
6100 Website and Social Media	720.00			\$720.00
6200 Paid Registrar	2,000.00	2,000.00	2,000.00	\$6,000.00
6300 Other Expenses				\$0.00
6350 Scholarships				\$0.00
6351 Individual Registrations Waived	1,952.00			\$1,952.00
Total 6350 Scholarships	1,952.00			\$1,952.00
Total 6300 Other Expenses	1,952.00			\$1,952.00
Total Expenses	\$10,362.25	\$3,229.37	\$3,577.52	\$17,169.14
NET OPERATING INCOME	\$16,157.75	\$10,737.63	\$437.48	\$27,332.86
NET INCOME	\$16,157.75	\$10,737.63	\$437.48	\$27,332.86