



# Southern Pacific Masters Swimming

BUDGET VS. ACTUALS: 2020 BUDGET - FY20 P&L

January - December 2020

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
4000 Membership Fees			
4010 Online Registrations	31,886.00	57,400.00	-25,514.00
4020 Offline Registrations			
4021 Registration Fees	273.00		273.00
4022 Transfer Fees	25.00	250.00	-225.00
<b>Total 4020 Offline Registrations</b>	<b>298.00</b>	<b>250.00</b>	<b>48.00</b>
<b>Total 4000 Membership Fees</b>	<b>32,184.00</b>	<b>57,650.00</b>	<b>-25,466.00</b>
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	0.00		0.00
4112 Pool (Championship)	-50.00		-50.00
<b>Total 4110 Pool Meet Fees</b>	<b>-50.00</b>		<b>-50.00</b>
4115 Open Water Fees	100.00	1,000.00	-900.00
<b>Total 4100 Meet/Open Water Revenue</b>	<b>50.00</b>	<b>1,000.00</b>	<b>-950.00</b>
4900 Other Types of Income			
4950 Contributions and Donations	1,184.00		1,184.00
<b>Total 4900 Other Types of Income</b>	<b>1,184.00</b>		<b>1,184.00</b>
<b>Total Income</b>	<b>\$33,418.00</b>	<b>\$58,650.00</b>	<b>\$ -25,232.00</b>
<b>GROSS PROFIT</b>	<b>\$33,418.00</b>	<b>\$58,650.00</b>	<b>\$ -25,232.00</b>
<b>Expenses</b>			
5000 Programs and Activities			
5020 Clinics and Seminars		2,000.00	-2,000.00
5035 Recognition Awards	176.96	540.00	-363.04
5040 Program Discounts	2,879.50	1,000.00	1,879.50
5050 Awards for Events	874.20	2,000.00	-1,125.80
<b>Total 5000 Programs and Activities</b>	<b>3,930.66</b>	<b>5,540.00</b>	<b>-1,609.34</b>
5500 Convention			
5510 Advances		18,900.00	-18,900.00
5520 Registration		3,240.00	-3,240.00
5530 Other Convention Expenses		1,000.00	-1,000.00
<b>Total 5500 Convention</b>		<b>23,140.00</b>	<b>-23,140.00</b>
5600 Adult Learn to Swim			
5620 Adults Learning to Swim Scholarships		1,000.00	-1,000.00
<b>Total 5600 Adult Learn to Swim</b>		<b>1,000.00</b>	<b>-1,000.00</b>
5700 Coach and Club Development			
5710 Coach Development			
5711 SPMS Coaching Clinic		5,000.00	-5,000.00



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5712 USMS Coaching Level 1 and 2 Scholarships		1,900.00	-1,900.00
5713 USMS Coaching Level 3 Scholarships		2,250.00	-2,250.00
<b>Total 5710 Coach Development</b>		<b>9,150.00</b>	<b>-9,150.00</b>
<b>Total 5700 Coach and Club Development</b>		<b>9,150.00</b>	<b>-9,150.00</b>
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	28.00	120.00	-92.00
6012 Postage		200.00	-200.00
6013 Stationery & Printing	26.74	250.00	-223.26
6014 Phone and Fax		708.00	-708.00
6015 Software		320.00	-320.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	16.49	130.00	-113.51
6018 Rule Books	410.00	1,300.00	-890.00
6019 Newsletter Expenses		600.00	-600.00
<b>Total 6010 Office Expenses</b>	<b>481.23</b>	<b>3,828.00</b>	<b>-3,346.77</b>
6030 Registration Expenses			
6031 Postage and Membership Cards		2,500.00	-2,500.00
<b>Total 6030 Registration Expenses</b>		<b>2,500.00</b>	<b>-2,500.00</b>
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops	534.04	800.00	-265.96
6052 Annual Meeting		1,500.00	-1,500.00
6053 SCPPOA Expenses	20.00	810.00	-790.00
<b>Total 6050 Meeting Expenses</b>	<b>554.04</b>	<b>3,110.00</b>	<b>-2,555.96</b>
6070 Professional Fees			
6071 Accounting	600.00	650.00	-50.00
6072 Newsletter	950.00	2,850.00	-1,900.00
6073 Top 10/Recorder	2,000.00	6,000.00	-4,000.00
<b>Total 6070 Professional Fees</b>	<b>3,550.00</b>	<b>9,500.00</b>	<b>-5,950.00</b>
6080 Advertising and Promotional	983.47	2,080.00	-1,096.53
<b>Total 6000 Administrative Expenses</b>	<b>5,568.74</b>	<b>21,018.00</b>	<b>-15,449.26</b>
6100 Website and Social Media		720.00	-720.00
6200 Paid Registrar	8,000.00	24,000.00	-16,000.00
6300 Other Expenses			
6350 Scholarships			
6351 Individual Registrations Waived	2,070.00	2,440.00	-370.00
<b>Total 6350 Scholarships</b>	<b>2,070.00</b>	<b>2,440.00</b>	<b>-370.00</b>
6390 Taxes	35.00	25.00	10.00
<b>Total 6300 Other Expenses</b>	<b>2,105.00</b>	<b>2,465.00</b>	<b>-360.00</b>



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<b>Total Expenses</b>	<b>\$19,604.40</b>	<b>\$87,033.00</b>	<b>\$ -67,428.60</b>
NET OPERATING INCOME	<b>\$13,813.60</b>	<b>\$ -28,383.00</b>	<b>\$42,196.60</b>
Other Income			
4800 Interest And Dividend Income	530.13		530.13
<b>Total Other Income</b>	<b>\$530.13</b>	<b>\$0.00</b>	<b>\$530.13</b>
NET OTHER INCOME	<b>\$530.13</b>	<b>\$0.00</b>	<b>\$530.13</b>
<b>NET INCOME</b>	<b>\$14,343.73</b>	<b>\$ -28,383.00</b>	<b>\$42,726.73</b>