

Southern Pacific Masters Swimming

	2020 Budget	2021 Actuals	Proposed 2022 Budget	Notes/Comments
Income				
4000 Membership Fees				
4010 Online Registrations	57,400.00	41,833.00	43,050.00	Based on current membership (we're at 107% over 2020)
4020 Offline Registrations				
4021 Registration Fees				
4022 Transfer Fees	250.00		0.00	Transfer Fees Dropped
Total 4020 Offline Registrations	\$ 250.00		\$ 0.00	
Total 4000 Membership Fees	\$ 57,650.00		\$ 43,050.00	
4100 Meet/Open Water Revenue				
4110 Pool Meet Fees				
4111 Pool (Non-Championship)				
4112 Pool (Championship)				
Total 4110 Pool Meet Fees	\$ 0.00		\$ 0.00	
4115 Open Water Fees	1,000.00		0.00	Assuming Open Water Increase in 2022
Total 4100 Meet/Open Water Revenue	\$ 1,000.00		\$ 0.00	
4900 Other Types of Income				
4950 Contributions and Donations		9,123.00		*The budget committee recommends pursuing some fundraising goals in 2022
Total 4900 Other Types of Income	\$ 0.00	\$ 9,123.00	\$ 0.00	
Total Income	\$ 58,650.00	\$ 51,825.98	\$ 43,050.00	
Gross Profit	\$ 58,650.00	\$ 51,825.98	\$ 43,050.00	
Expenses				
5000 Programs and Activities				
5020 Clinics and Seminars	2,000.00		2,000.00	
5035 Recognition Awards	540.00		540.00	
5040 Program Discounts	1,000.00		0.00	
5050 Awards for Events	2,000.00		0.00	
Total 5000 Programs and Activities	\$ 5,540.00		\$ 2,540.00	
5500 Convention				
5510 Advances	18,900.00		20,000.00	20 delegates @1000/each
5520 Registration	3,240.00		2,700.00	15 delegates @180/each
5530 Other Convention Expenses/Volunteer Relay	1,000.00		9,000.00	
Total 5500 Convention	\$ 23,140.00		\$ 31,700.00	
5600 Adult Learn to Swim				
5620 Adults Learning to Swim Scholarships	1,000.00		1,000.00	
Total 5600 Adult Learn to Swim	\$ 1,000.00		\$ 1,000.00	
5700 Coach and Club Development				
5710 Coach Development				

5711 SPMS Coaching Clinic	5,000.00		5,000.00	
5712 USMS Coaching Level 1 Scholarships	1,900.00		1,250.00	10 scholarships at \$125 each
5713 USMS Coaching Level 2 Scholarships	2,250.00		1,250.00	10 scholarships at \$125 each
5714 USMS Coaching Level 3 Scholarships			2,250.00	10 scholarships at \$225 each
Total 5710 Coach Development	\$ 9,150.00		\$ 9,750.00	
Total 5700 Coach and Club Development	\$ 9,150.00		\$ 9,750.00	
6000 Administrative Expenses				
6010 Office Expenses				
6011 Bank Charges	120.00	330.00	120.00	
6012 Postage	200.00	151.52	200.00	
6013 Stationery & Printing	250.00		250.00	
6014 Phone and Fax	708.00		160.00	Zoom Account for SPMS
6015 Software	320.00		320.00	Expense Point and QuickBooks Subscription
6016 Office Supplies	200.00		200.00	
6017 QuickBooks Payments Fees	130.00	35.85	130.00	Payment Fees Only - NOT software
6018 Rule Books & Official Shirts	1,300.00	140.00	300.00	
6019 Newsletter Expenses	600.00		0.00	
Total 6010 Office Expenses	\$ 3,828.00	\$ 657.37	\$ 1,680.00	
6030 Registration Expenses				
6031 Postage and Membership Cards	2,500.00		0.00	
Total 6030 Registration Expenses	\$ 2,500.00		\$ 0.00	
6050 Meeting Expenses				
6051 Face-to-Face Planning Workshops	800.00		800.00	
6052 Annual Meeting	1,500.00		5,000.00	
6053 SCPPOA Expenses	810.00	280.00	700.00	
Total 6050 Meeting Expenses	\$ 3,110.00	\$ 280.00	\$ 6,500.00	
6070 Professional Fees				
6071 Accounting	650.00	600.00	650.00	
6072 Newsletter	2,850.00	2,000.00	3,000.00	
6073 Top 10/Recorder	6,000.00	3,500.00	6,000.00	
Total 6070 Professional Fees	\$ 9,500.00	\$ 6,100.00	\$ 9,650.00	
6080 Advertising and Promotional	2,080.00		5,000.00	Swim Caps \$1500, Cling Stickers \$500, Digital Ads, \$1000, other/as needed \$2000 to include booth rental at events)
Total 6000 Administrative Expenses	\$ 21,018.00		\$ 22,830.00	
6100 Website and Social Media	720.00		720.00	
6200 Paid Registrar	24,000.00		3,000.00	
6300 Other Expenses				
6350 Scholarships				
6351 Individual Registrations Waived	2,440.00	2,200.00	3,000.00	
Total 6350 Scholarships	\$ 2,440.00	\$ 2,200.00	\$ 3,000.00	

6390 Taxes	25.00	25.00	25.00
Total 6300 Other Expenses	\$ 2,465.00		\$ 3,025.00
Total Expenses	\$ 87,033.00		\$ 74,565.00
Net Operating Income	-\$ 28,383.00		-\$ 31,515.00
Other Income			
4800 Interest And Dividend Income		19.98	0.00
Total Other Income			\$ 0.00
Net Other Income	\$ 0.00		\$ 0.00
Net Income	-\$ 28,383.00	\$ 37,103.61	-\$ 31,515.00