



Southern Pacific Masters Swimming

Budget vs. Actuals: 2023 Budget - FY23 P&L

January - December 2023

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Income			
4000 Membership Fees			
4010 Online Registrations	62,041.00	64,111.00	-2,070.00
4020 Other Registration Fees			
4021 Other Registration Fees	1,600.00		1,600.00
Total 4020 Other Registration Fees	1,600.00		1,600.00
Total 4000 Membership Fees	63,641.00	64,111.00	-470.00
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	0.00		0.00
4112 Pool (Championship)	0.00		0.00
Total 4110 Pool Meet Fees	0.00		0.00
4115 Open Water Fees	1,185.00		1,185.00
Total 4100 Meet/Open Water Revenue	1,185.00		1,185.00
4200 Other Event Income	0.00		0.00
4800 Interest And Dividend Income	2,284.88		2,284.88
4900 Other Types of Income			
4910 Other Event Income	1,452.33		1,452.33
4950 Contributions and Donations	5,703.00		5,703.00
Total 4900 Other Types of Income	7,155.33		7,155.33
Total Income	\$74,266.21	\$64,111.00	\$10,155.21
GROSS PROFIT	\$74,266.21	\$64,111.00	\$10,155.21
Expenses			
5000 Programs and Activities			
5010 Pool Meet Expenses	26,550.00	31,000.00	-4,450.00
5015 Open Water Expenses	13,430.00	10,000.00	3,430.00
5020 Clinics and Seminars	9,759.02	3,000.00	6,759.02
5035 Recognition Awards	1,353.10	700.00	653.10
5040 Program Discounts	642.00	1,000.00	-358.00
5050 Awards for Events (deleted)		2,000.00	-2,000.00
Total 5000 Programs and Activities	51,734.12	47,700.00	4,034.12
5500 Convention			
5510 Advances	7,412.50	10,000.00	-2,587.50
5520 Registration	1,750.00	3,000.00	-1,250.00
5530 Other Convention Expenses		10,000.00	-10,000.00
Total 5500 Convention	9,162.50	23,000.00	-13,837.50
5600 Adult Learn to Swim			
5610 Swimming Saves Lives Scholarships		1,000.00	-1,000.00
5620 Adults Learning to Swim Scholarships	1,415.00		1,415.00



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Total 5600 Adult Learn to Swim	1,415.00	1,000.00	415.00
5700 Coach and Club Development			
5710 Coach Development			
5711 SPMS Coaching Clinic		5,000.00	-5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships	500.00	2,500.00	-2,000.00
5713 USMS Coaching Level 3 Scholarships	655.00	2,250.00	-1,595.00
Total 5710 Coach Development	1,155.00	9,750.00	-8,595.00
Total 5700 Coach and Club Development	1,155.00	9,750.00	-8,595.00
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	120.00	120.00	0.00
6012 Postage		190.00	-190.00
6014 Phone and Fax	298.90	160.00	138.90
6015 Software & Website	1,710.00	1,320.00	390.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	97.48	50.00	47.48
6018 Rule Books		2,000.00	-2,000.00
Total 6010 Office Expenses	2,226.38	4,040.00	-1,813.62
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops		400.00	-400.00
6052 Annual Meeting	1,622.01	8,000.00	-6,377.99
6053 SCPPOA Expenses	80.00	1,000.00	-920.00
Total 6050 Meeting Expenses	1,702.01	9,400.00	-7,697.99
6070 Professional Fees			
6071 Accounting		660.00	-660.00
6072 Newsletter	3,000.00	3,000.00	0.00
6073 Top 10/Recorder	6,000.00	6,000.00	0.00
Total 6070 Professional Fees	9,000.00	9,660.00	-660.00
6080 Advertising and Promotional	4,909.39	5,000.00	-90.61
6090 Miscellaneous Admin	0.00		0.00
Total 6000 Administrative Expenses	17,837.78	28,100.00	-10,262.22
6100 Website and Social Media	0.00	720.00	-720.00
6200 Paid Membership Coordinator	3,000.00	3,000.00	0.00
6300 Other Expenses			
6310 Donations and Grants	1,500.00		1,500.00
6350 Scholarships			
6351 Individual Registrations Waived	2,320.00	3,000.00	-680.00
Total 6350 Scholarships	2,320.00	3,000.00	-680.00
6390 Taxes		25.00	-25.00



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Total 6300 Other Expenses	3,820.00	3,025.00	795.00
Total Expenses	\$88,124.40	\$116,295.00	\$ -28,170.60
NET OPERATING INCOME	\$ -13,858.19	\$ -52,184.00	\$38,325.81
NET INCOME	\$ -13,858.19	\$ -52,184.00	\$38,325.81