



Southern Pacific Masters Swimming

Income Statement January - November, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	TOTAL
Income												
4000 Membership Fees												\$0.00
4010 Online Registrations	22,652.00	8,877.00	3,234.00	3,360.00	2,632.00	2,702.00	2,478.00	2,388.00		2,884.00	1,636.00	\$52,843.00
4020 Offline Registrations												\$0.00
4021 Registration Fees											1,600.00	\$1,600.00
Total 4020 Offline Registrations											1,600.00	\$1,600.00
Total 4000 Membership Fees	22,652.00	8,877.00	3,234.00	3,360.00	2,632.00	2,702.00	2,478.00	2,388.00		2,884.00	3,236.00	\$54,443.00
4100 Meet/Open Water Revenue												\$0.00
4110 Pool Meet Fees												\$0.00
4111 Pool (Non-Championship)			-50.00		-100.00	-200.00	350.00					\$0.00
4112 Pool (Championship)		-50.00				-50.00	100.00					\$0.00
Total 4110 Pool Meet Fees		-50.00	-50.00		-100.00	-250.00	450.00					\$0.00
4115 Open Water Fees											1,185.00	\$1,185.00
Total 4100 Meet/Open Water Revenue		-50.00	-50.00		-100.00	-250.00	450.00				1,185.00	\$1,185.00
4200 Other Event Income		987.30								-987.30		\$0.00
4800 Interest And Dividend Income	2.55	2.55	2.31	2.54	-13.32	371.06	384.84	386.32	375.29	376.69	12.55	\$1,903.38
4900 Other Types of Income												\$0.00
4910 Other Event Income			147.14						267.89	987.30		\$1,402.33
4950 Contributions and Donations	4,007.00	580.00	75.00	45.00	90.00	35.00	15.00	50.00		31.00	20.00	\$4,948.00
Total 4900 Other Types of Income	4,007.00	580.00	222.14	45.00	90.00	35.00	15.00	50.00	267.89	1,018.30	20.00	\$6,350.33
Total Income	\$26,661.55	\$10,396.85	\$3,408.45	\$3,407.54	\$2,608.68	\$2,858.06	\$3,327.84	\$2,824.32	\$643.18	\$3,291.69	\$4,453.55	\$63,881.71
GROSS PROFIT	\$26,661.55	\$10,396.85	\$3,408.45	\$3,407.54	\$2,608.68	\$2,858.06	\$3,327.84	\$2,824.32	\$643.18	\$3,291.69	\$4,453.55	\$63,881.71
Expenses												
5000 Programs and Activities												\$0.00
5010 Pool Meet Expenses	-1,500.00	1,500.00	4,500.00	1,500.00		4,500.00	500.00	10,750.00		250.00		\$22,000.00
5015 Open Water Expenses									6,000.00	4,908.00	1,757.00	\$12,665.00
5020 Clinics and Seminars		600.00		300.00	1,000.00				6,177.50	1,633.61	47.91	\$9,759.02
5035 Recognition Awards	370.01			240.96							688.50	\$1,299.47
5040 Program Discounts		196.00	596.00			-150.00						\$642.00
Total 5000 Programs and Activities	-1,129.99	2,296.00	5,096.00	2,040.96	1,000.00	4,350.00	500.00	10,750.00	12,177.50	6,791.61	2,493.41	\$46,365.49
5500 Convention												\$0.00
5510 Advances							7,364.50	48.00				\$7,412.50
5520 Registration										1,750.00		\$1,750.00
Total 5500 Convention							7,364.50	48.00		1,750.00		\$9,162.50
5600 Adult Learn to Swim												\$0.00
5620 Adults Learning to Swim Scholarships			1,375.00		125.00	-125.00	40.00					\$1,415.00
Total 5600 Adult Learn to Swim			1,375.00		125.00	-125.00	40.00					\$1,415.00



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5700 Coach and Club Development												\$0.00
5710 Coach Development												\$0.00
5712 USMS Coaching Level 1 and 2 Scholarships						375.00	125.00					\$500.00
5713 USMS Coaching Level 3 Scholarships						430.00	225.00					\$655.00
Total 5710 Coach Development						805.00	350.00					\$1,155.00
Total 5700 Coach and Club Development						805.00	350.00					\$1,155.00
6000 Administrative Expenses												\$0.00
6010 Office Expenses												\$0.00
6011 Bank Charges	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	\$110.00
6014 Phone and Fax	149.90											\$149.90
6015 Software				720.00	-720.00						270.00	\$270.00
6017 QuickBooks Payments Fees											97.48	\$97.48
Total 6010 Office Expenses	159.90	10.00	10.00	730.00	-710.00	10.00	10.00	10.00	10.00	10.00	377.48	\$627.38
6050 Meeting Expenses												\$0.00
6052 Annual Meeting									0.00	300.00		\$300.00
6053 SCPPOA Expenses									60.00			\$60.00
Total 6050 Meeting Expenses									60.00	300.00		\$360.00
6070 Professional Fees												\$0.00
6072 Newsletter	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$2,750.00
6073 Top 10/Recorder	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	\$5,500.00
Total 6070 Professional Fees	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	\$8,250.00
6080 Advertising and Promotional										3,698.89	17.10	\$3,715.99
Total 6000 Administrative Expenses	909.90	760.00	760.00	1,480.00	40.00	760.00	760.00	760.00	820.00	4,758.89	1,144.58	\$12,953.37
6100 Website and Social Media						720.00				720.00		\$1,440.00
6200 Paid Membership Coordinator	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$2,750.00
6300 Other Expenses												\$0.00
6310 Donations and Grants										1,500.00		\$1,500.00
6350 Scholarships												\$0.00
6351 Individual Registrations Waived		2,200.00	120.00	-90.00	30.00	60.00						\$2,320.00
Total 6350 Scholarships		2,200.00	120.00	-90.00	30.00	60.00						\$2,320.00
Total 6300 Other Expenses		2,200.00	120.00	-90.00	30.00	60.00				1,500.00		\$3,820.00
Total Expenses	\$29.91	\$5,506.00	\$7,601.00	\$3,680.96	\$2,165.00	\$6,100.00	\$9,264.50	\$11,808.00	\$13,247.50	\$15,770.50	\$3,887.99	\$79,061.36
NET OPERATING INCOME	\$26,631.64	\$4,890.85	\$-4,192.55	\$-273.42	\$443.68	\$-3,241.94	\$-5,936.66	\$-8,983.68	\$-12,604.32	\$-12,478.81	\$565.56	\$-15,179.65
NET INCOME	\$26,631.64	\$4,890.85	\$-4,192.55	\$-273.42	\$443.68	\$-3,241.94	\$-5,936.66	\$-8,983.68	\$-12,604.32	\$-12,478.81	\$565.56	\$-15,179.65